

# innovative partner

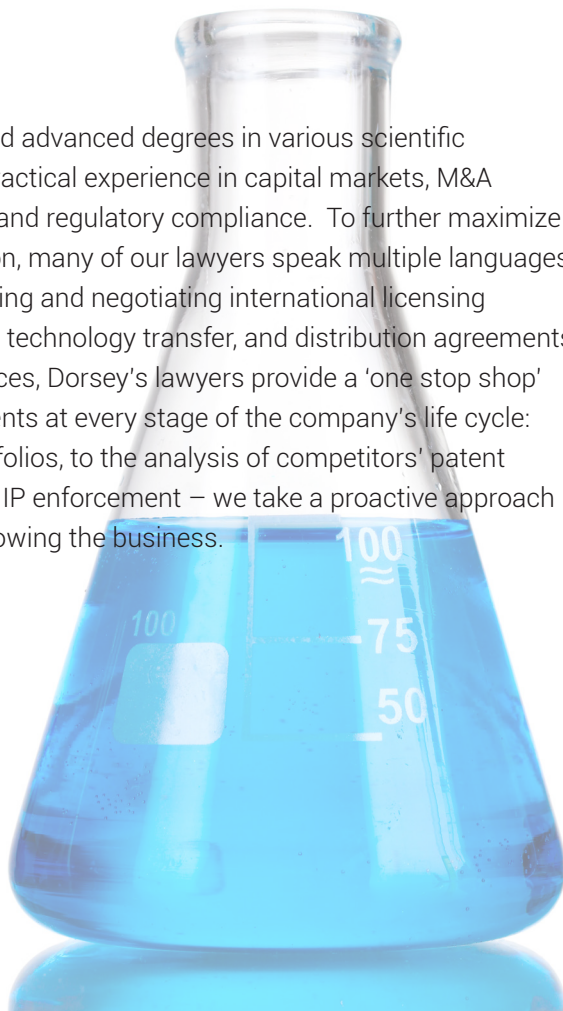
## DORSEY'S ASIA-PACIFIC BIOTECH PRACTICE

### INDUSTRY KNOWLEDGE

Biotechnology is rapidly advancing through innovation that is continually transforming and advancing the quality of human life and our planet. Correspondingly, Biotech clients are in a rapidly evolving industry with complex legal needs that require an integrative approach from lawyers who know the territory. From starts-ups to global corporations, Dorsey's lawyers understand the business and commercial issues crucial to succeed in this fast-moving industry.

### TECHNICAL EXPERTISE

Many of Dorsey's lawyers have biotech industry backgrounds and advanced degrees in various scientific and engineering disciplines. Moreover, Dorsey's lawyers bring practical experience in capital markets, M&A transactions, venture capital, private equity, intellectual property and regulatory compliance. To further maximize value for our clients in the biotech space in the Asia-Pacific region, many of our lawyers speak multiple languages that are needed for cross-border transactions, including structuring and negotiating international licensing agreements, joint venture agreements, IP commercialization and technology transfer, and distribution agreements. With a deep foundation of scientific technical skills and experiences, Dorsey's lawyers provide a 'one stop shop' solution for developing innovative strategies to serve biotech clients at every stage of the company's life cycle: from the development and strategic management of patent portfolios, to the analysis of competitors' patent positions, IP commercialization, investor IP due diligence, and to IP enforcement – we take a proactive approach to create value for our clients so that our clients can focus on growing the business.



## COMPREHENSIVE SERVICES



- Funding and capital raising
- Research and development agreements
- Confidentiality agreement



- Development and management of domestic and international patent portfolios
- Business structuring
- Patent drafting and prosecution
- Analysis and strategic management of client portfolios, including freedom-to-operate, non-infringement, validity and patentability opinions



- Commercialization and productization
- Intellectual property technology transfer
- Commercial contracts and licensing agreements
- Distribution and marketing agreements
- Regulatory compliance



- IPO
- Company and investor intellectual property due diligence
- Cross-border mergers and acquisition

Combining business perspectives, technical expertise and industry experience, Dorsey's lawyers have provided advice on public offerings and cross-border transactions to national laboratories, research institutes, and developers of new technology from start-ups to global corporations in the field of biotechnology innovation. Dorsey has advised a US biotech company with R&D facility in China in a successful initial public offering on the Hong Kong Stock Exchange. Moreover, Dorsey acts for China/Asia-based buyers in outbound M&A transactions on various bioscience and biochemical projects.

## ACCOLADES

- Recognized by **Asia IP Experts**, 2016
- **Ranked #6** among all law firms based on the value of Hong Kong merger and acquisition (M&A) deals announced in the first six months of 2016 by **Asia Legal Business**
- **Ranked #13** for the number of completed M&A deals worldwide by **Thomson Reuters**, 2015
- Recipient of **Caring Company Award** for Dorsey's Hong Kong office by the **Hong Kong Council of Social Service**, 2016
- Dorsey China a **Recommended Firm – Dispute Resolution** by **Legal 500**, 2015
- Named an **Asia 50 Global Player** by **Asian Lawyer**, 2014

## contact us



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