

# **Asia Pacific Debt Capital Markets**

Representative transactions by Dorsey & Whitney and its lawyers (March 2016)

# Representative Deals in China

- Represented Powerlong Real Estate Holdings Limited on a US\$200 million high yield bond offering
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- Represented Powerlong Real Estate Holdings Limited on a RMB1.5 billion high yield bond offering
- Represented Powerlong Real Estate Holdings Limited on a consent solicitation to amend the terms of several outstanding high yield bond issues
- Represented Powerlong Real Estate Holdings Limited on a RMB800 million high yield bond offering
- Represented a PRC telecommunications equipment manufacturer on a proposed high yield bond offering
- Represented Powerlong Real Estate Holdings Limited on a US\$250 million high yield bond offering
- Represented a telecommunications equipment manufacturer on a proposed high yield bond offering
- Represented **Sound Global Ltd.** on a US\$150 million high yield bond offering
- Represented Powerlong Real Estate Holdings Limited on a HK\$1 billion private high yield bond offering
- Represented Powerlong Real Estate Holdings Limited on a RMB750 million synthetic US dollar-settled senior notes offering
- Represented Powerlong Real Estate Holdings Limited on a US\$ syndicated bank financing
- Represented Powerlong Real Estate Holdings Limited on a US\$200 million high yield bond offering
- Represented HSBC on a US\$150 million offering by Coastal Greenland Ltd. of units comprised of high yield bonds and share warrants
- Represented **ABN AMRO** on its investments in an aggregate of US\$30 million of convertible bonds of China Architectural Engineering Inc., RMB160 million of convertible bonds of Lijun International Pharmaceutical (Holding) Co Ltd. and US\$8 million of convertible bonds of Asia Time Corporation
- Represented HSBC on a proposed high yield bond offering by Sunshine Development, a PRC real estate developer
- Represented Bank of America Merrill Lynch and Morgan Stanley on a US\$200 million high yield bond offering by Panva Gas Holdings
- Represented UBS and Deutsche Bank on a US\$175 million high yield bond offering by AES China Generating
- Represented Morgan Stanley on a US\$50 million convertible bond offering by Panva Gas Holdings

### Representative Deals in Hong Kong

- Represented Lai Sun Development Company Limited on a US\$350 million bond offering
- Represented Techtronics Industries Co., Ltd. on a proposed offering of high yield bonds
- Represented HKR International on its issue of US\$180 million of convertible bonds
- Represented Bank of America Merrill Lynch on a HK\$1.5 billion guaranteed convertible bond offering by Sino
  Land
- Represented Goldman Sachs, HSBC and Bank of America Merrill Lynch on a U.S. SEC-registered offering by the MTR Corporation of US\$600 million of notes

#### Representative Deals in India

- Represented **Bharti Tele-ventures** on its Convertible Bond offering
- Represented Tata Teleservices on its Convertible Bond offering



- Represented Morgan Stanley on the US\$99 million Rule 144A offering of Rating Enhanced Convertible Notes of Gujarat Ambuja Cement
- Represented an Indian natural gas exploration and production company on a proposed high yield bond offering

### Representative Deals in Indonesia

- Represented Goldman Sachs on an offering of Convertible Bonds by PT Indocement
- Represented Morgan Stanley on a US\$125 million Convertible Bond offering by PT Astra International
- Represented Credit Suisse on an offering of Convertible Bonds by PT Indorayan
- Represented UBS on two separate US\$1 billion high yield bond offerings by PT Perusahaan Listrik Negara (PLN)
- Represented UBS on a US\$110 million high yield bond offering by PT Pakuwon Jati, an Indonesian shopping mall developer.
- Represented UBS on a proposed high yield bond offering by PT Japfa Comfeed Indonesia
- Represented Citigroup on a proposed high yield bond offering by a property development company in Indonesia
- Represented UBS, JPMorgan and CIMB on a US\$250 million high yield bond issue by PT Excelcomindo Pratama, a cellular communications provider
- Represented UBS and CIMB on a consent solicitation to amend the covenants of the US\$350 million high yield bonds due 2009 of PT Excelcomindo Pratama
- Represented UBS and Credit Suisse on an exchange offer and offering of US\$250 million of new high yield bonds by PT Medco
- Represented UBS on a US\$70 million issue of floating rate notes by PT Excelcomindo Pratama
- Represented Credit Suisse and JPMorgan on a proposed high yield bond offering by P.T. Kaltim Prima Coal
- Represented UBS, Credit Suisse and Morgan Stanley on a US\$350 million high-yield bond offering by PT
  Excelcomindo Pratama

### Representative Deals in Japan

• Represented **Softbank Corp** on its €500 million high yield bond issue

### Representative Deals in Malaysia

- Represented Tenaga Nasional on a bond offering
- Represented Tenaga Nasional on restructuring and renegotiating its bank facilities
- Represented Citigroup on the inaugural U.S. SEC-registered offering by the Government of Malaysia of US\$1 billion principal amount of notes

# Representative Deals in the Philippines

- Represented Philippine Long Distance Telephone on a US registered debt offering
- Represented the underwriters on various bond offerings by Napocor
- Represented HSBC on a consent solicitation to amend the outstanding bonds of Quezon Power
- Represented Citigroup on a US\$200 million offering of high yield bonds by Globe Telecom

### Representative Deals in Singapore

Represented PCCW's Singapore listed company in connection with a privately placed convertible bond offering

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- Represented Temasek on Singtel's S\$1.35 billion Exchangeable Bond offering
- Represented United Overseas Bank on its US\$1 billion offering of Tier II bonds
- Represented United Overseas Bank on its successful contested takeover of Overseas Union Bank and its related \$1.3 billion offering of subordinated notes listed on the Singapore Stock Exchange and a US\$1.3 billion subordinated bridge loan from JPMorgan

### Representative Deals in Taiwan

- Represented a Taiwan-based financial services company on a proposed Formosa Bond
- Represented Hannstar (Taiwan) in connection with a Convertible Bond offering

### Representative Deals in Thailand

- Represented UBS on a consent solicitation to amend the outstanding bonds of Aromatics Thailand
- Represented Goldman Sachs and General Electric Capital Corporation on their purchase of approximately US\$5 billion outstanding principal amount of business loans and automobile hire purchase contracts held by the Financial Sector Restructuring Authority of Thailand
- Represented NatWest Capital Markets as the lead underwriter on an offering by NSM Steel Company Inc. of US\$250 million principal amount at maturity of Senior Mortgage Notes and US\$203 million principal amount at maturity of Units consisting of Senior Subordinated Mortgage Notes and warrants to purchase common shares

### Representative Deals in Vietnam

Represented the Government of Vietnam on its inaugural US\$750 million sovereign bond issue

# Representative Deals in Australia

- Represented Galaxy Resources Ltd on its A\$66 million Convertible Bond offering
- Represented Qantas on its US\$400 million Yankee bond offering
- Represented Suncorp Metway on its US\$400 million Yankee bond offering
- Represented JP Morgan and Credit Suisse on a US\$250 million Yankee bond offering of Woodside Petroleum
- Represented JP Morgan and Citigroup on a US\$850 million SEC registered Yankee bond offering of BHP Billiton
- Represented JP Morgan and Citigroup on a US\$500 million Yankee bond offering of Foster's
- Represented **Western Mining** on its US registered debt offering
- Represented CRA on its US registered debt offering
- Represented **BHP** on its US registered debt offering (before Billiton merger)
- Represented CSR on its US Rule 144A debt offering
- Represented Treasury Corporation of Victoria on its US registered Schedule B debt offering
- Represented Queensland Treasury Corporation on its US registered Schedule B debt offering

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