

THIRTIETH ANNUAL CORPORATE COUNSEL SYMPOSIUM WEDNESDAY, NOVEMBER 6, 2019



#### What's New? Changing Ethics Rules and Bar Opinions You Need To Know

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#### Handouts

- 1. PowerPoint Presentation
- 2. Excerpts from ABA Model Rules of Professional Conduct and Minnesota Rules of Professional Conduct



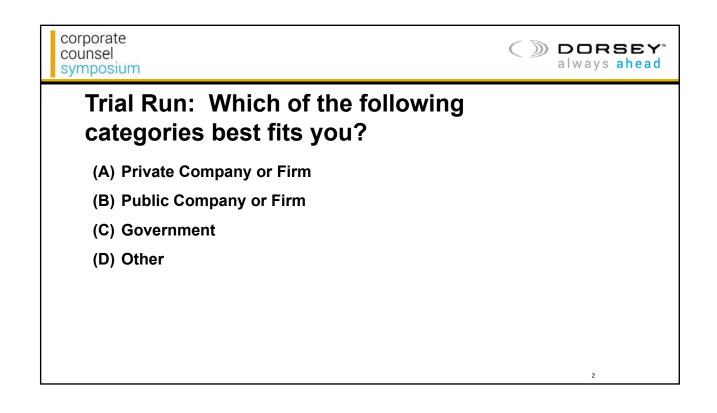


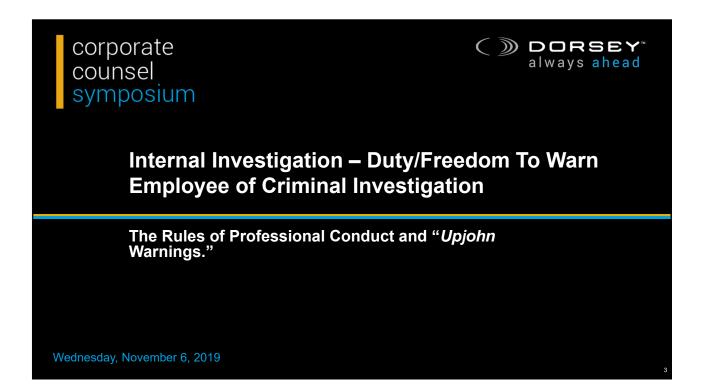
### What's New? Changing Ethics Rules and Bar Opinions You Need To Know

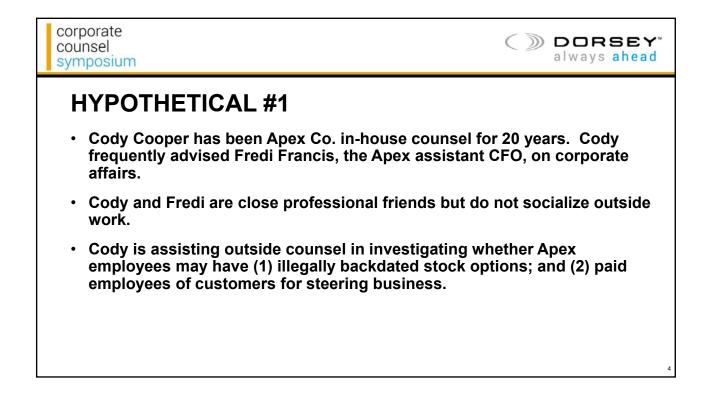
John Geelan, General Counsel and Secretary, Piper Jaffray Companies Katherine Lawler, Senior Vice President, Global Chief Ethics Officer, U.S. Bank N.A.

William Wernz, former Ethics Partner, Dorsey & Whitney LLP Elizabeth Baksh, Partner, Dorsey & Whitney LLP

Wednesday, November 6, 2019

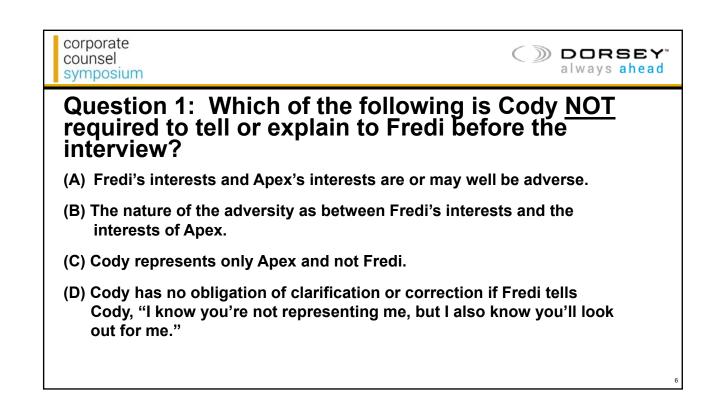






### HYPOTHETICAL #1 Cont.

- Cody is told (1) criminal authorities are investigating; (2) Apex and Apex employees may be targets.
- On request of outside counsel and authorities, Apex management asks Cody to interview Fredi and other employees, to learn what they know about the matters under investigation.
- Management instructs Cody, "Disclose as little as possible in making these inquiries. And do NOT mention any right to independent counsel. We want employees to respond candidly."

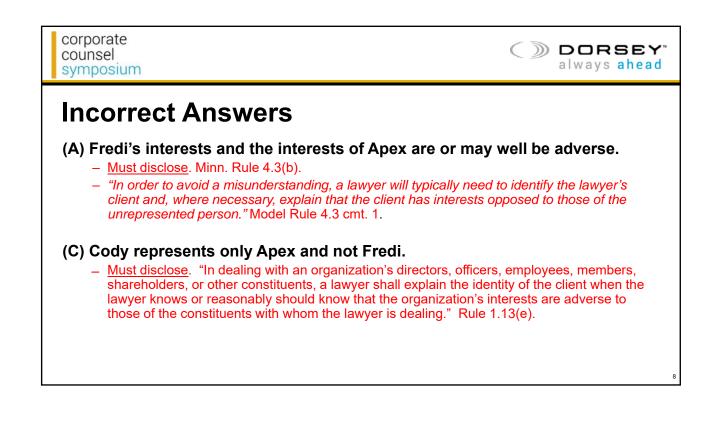




# **Correct Answer (B)**

(B) The nature of the adversity as between Fredi's interests and the interests of Apex.

- "A lawyer shall clearly disclose that the client's interests are adverse to the interests of the unrepresented person, if the lawyer knows or reasonably should know that the interests are adverse." Rule 4.3(b).
- The rule requires disclosure only of the fact of adversity. Disclosure of the nature of adversity might well entail disclosure of confidential client information.





# **Other Answers Continued**

(D) <u>Must Correct</u>. Cody has no obligation of clarification or correction if Fredi tells Cody, "I know you're not representing me, but I also know you'll look out for me."

- <u>Must correct the misunderstanding</u>. "When a lawyer knows or reasonably should know that the unrepresented person misunderstands the lawyer's role in the matter, the lawyer shall make reasonable efforts to correct the misunderstanding." Rule 4.3(d).
- In the adversary system, a party has no general obligation to correct another party's mistakes. However, Rule 4.3 requires correction of this misunderstanding.

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Question 2: Under Minnesota Rules, which is the best answer as to whether Cody <i>should, must, may, or must not</i> tell Fredi of the right to counsel before Fredi's interview?	
(A) Cody <u>should tell</u> Fredi that Fredi has	s the right to independent counsel.
(B) Cody <u>must tell</u> Fredi that the interview may not be protected by the attorney-client privilege.	
(C) Because clients determine the "object lawyers determine the "means," Coo right to independent counsel.	
(D) Because of management's directive Fredi has the right to counsel.	, Cody <u><i>must not advise</i> Fredi that</u>

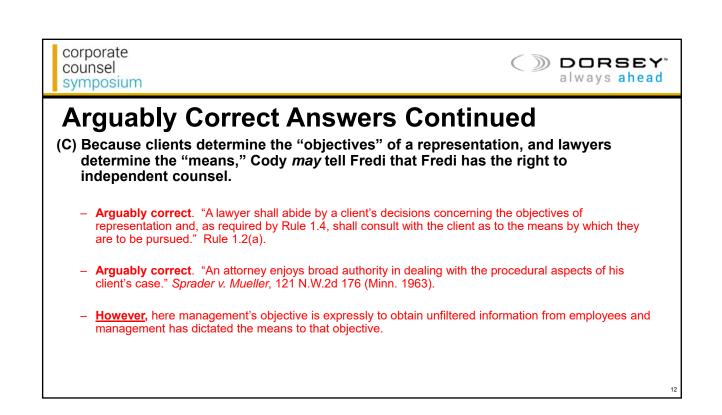
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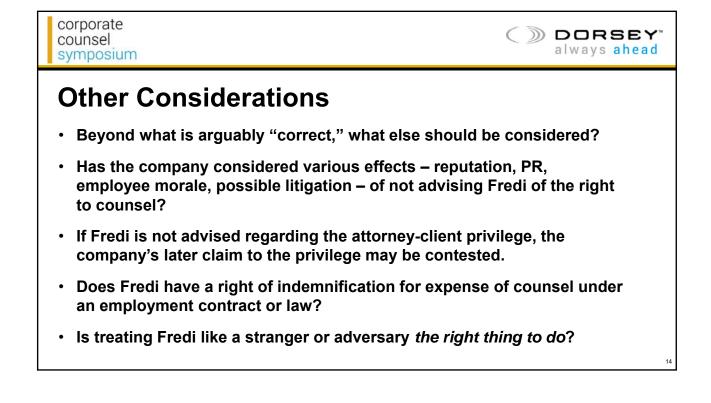
# **Arguably Correct Answers**

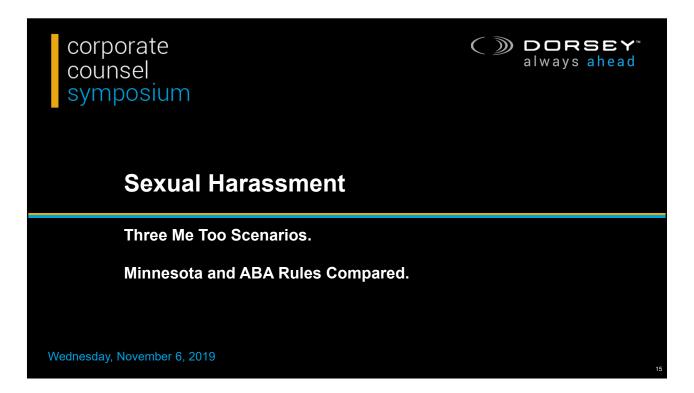
(A) Cody should advise Fredi that Fredi has the right to independent counsel.

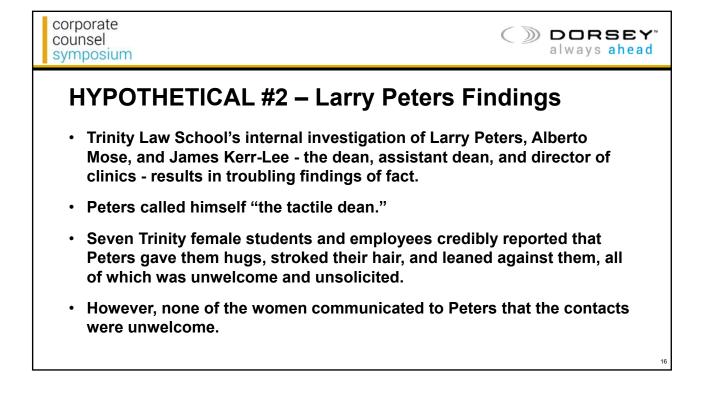
- Arguably correct. A lawyer for an organization "should advise" a constituent with interests that are apt to be adverse to the organization's interests "that such person may wish to obtain independent representation." Rule 1.13 cmt. 9.
- <u>However</u>, "Many of the comments use the term "should." Comments do not add obligations [or permissions?] to the rules, but provide guidance for practicing in compliance with the rules." Rules, Preamble [14].
- (B) Cody *must tell* Fredi that the interview may not be protected by the attorney-client privilege.
  - Arguably correct. "Care must be taken to assure that the individual understands that, when there is such adversity of interest, . . . discussions between the lawyer for the organization and the individual may not be privileged." Rule 1.13 cmt. 9.
  - <u>However</u>, again, a comment cannot create an obligation. Rule 1.13 does not even mention privilege. The comment converts what may be good advice into an ethics obligation.



corporate ()) DORSEY counsel always ahead symposium **Best Answer?** Because of management's directive, Cody must not advise Fredi that Fredi has the right to counsel. - Best Answer? "A lawyer is not required to carry out an instruction that the lawyer reasonably believes to be contrary to professional rules or other law . . . or which the lawyer reasonably believes to be unethical or similarly objectionable. . . . However, a lawyer may not continue a representation while refusing to follow a client's continuing instruction." RESTATEMENT OF THE LAW GOVERNING LAWYERS, § 21 cmt. d. - A lawyer "consults" with the client regarding means, and the consultation may result in a client determination and instruction to the lawyer. Rule 1.4. - Another arguable best answer is "Pecca Fortiter!" ("Sin Bravely!)

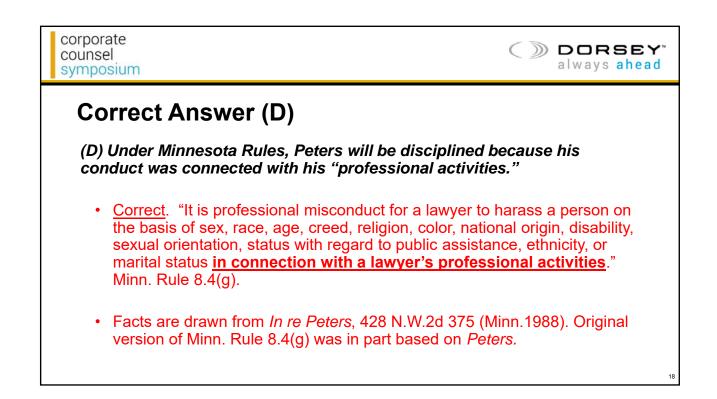


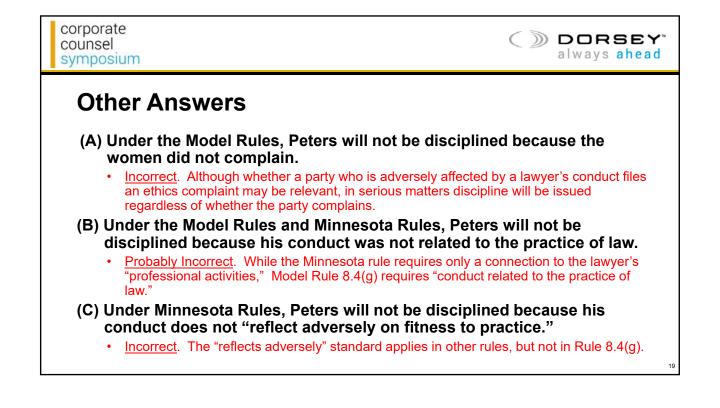


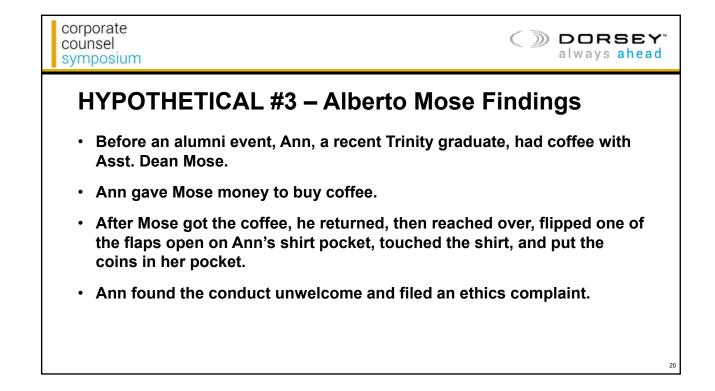


# Question 3: Which is the best answer as to whether Peters will be disciplined for sexual harassment?

- (A) Under the Model Rules, Peters will not be disciplined because the women did not complain.
- (B) Under the Model Rules and Minnesota Rules, Peters will not be disciplined because his conduct was not related to the practice of law.
- (C) Under Minnesota Rules, Peters will not be disciplined because his conduct does not "reflect adversely on fitness to practice."
- (D) Under Minnesota Rules, Peters will be disciplined because his conduct was connected with his "professional activities."

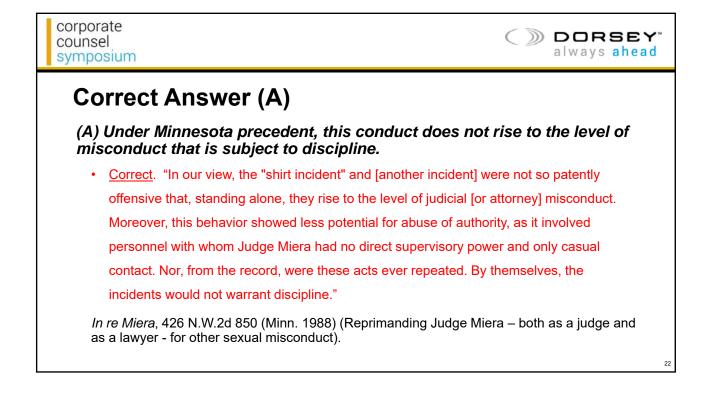






#### Question 4: Which is the best answer as to whether Mose will be professionally disciplined for sexual harassment?

- (A) Under Minnesota precedent, this conduct does not rise to the level of misconduct that will be disciplined.
- (B) Under Minnesota precedent, this conduct will be disciplined by public reprimand.
- (C) Under the Model Rules, this conduct will be subject to discipline as sexual harassment.
- (D) There is no Minnesota precedent, but this conduct will be subject to discipline.





### **Other Answers**

- (B) Under Minnesota precedent, this conduct will be disciplined by public reprimand.
  - <u>Incorrect</u>, as a matter of precedent. However, standards have evolved and what was borderline thirty years ago may well be over the border now.
- (C) Under the Model Rules, this conduct will be subject to discipline as sexual harassment.
  - <u>Apparently incorrect</u>. An element of Model Rule 8.4(g) is, "conduct related to the practice of law."
- (D) There is no Minnesota precedent, but this conduct will be subject to discipline.
  - <u>Incorrect as to precedent</u>. Whether this conduct would result in discipline now is uncertain.

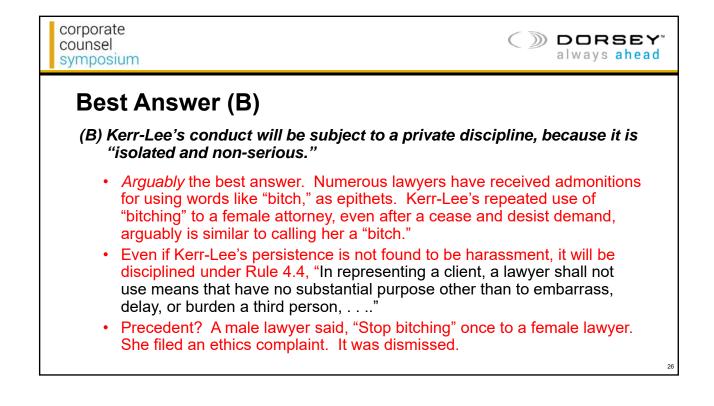


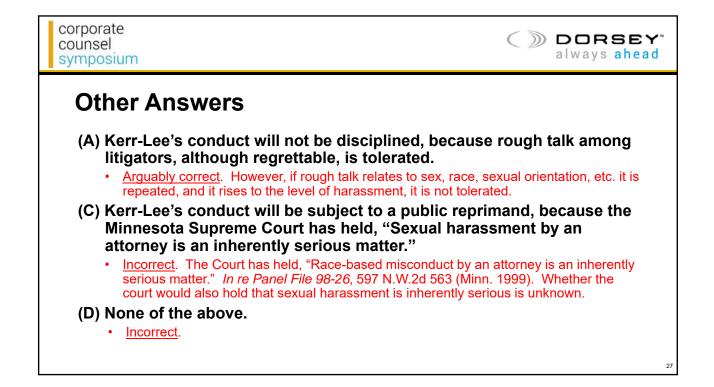
### **HYPOTHETICAL #4 – James Kerr-Lee Findings**

- James Kerr-Lee taught a trial practice court in a clinic at Trinity.
- On behalf of a clinic client, Kerr-Lee brought suit against a landlord. Betty Busby represented the landlord.
- In a negotiation, on eight occasions after Busby stated her client's positions, Kerr-Lee used the word "bitching," as in "Betty, why are you bitching about that?" and "Let's stop bitching and be reasonable."
- After Kerr-Lee used "bitching" three times, Betty asked him to stop using the word, saying it was sexist and unwelcome. Nonetheless, Kerr-Lee persisted.

# Question 5: Will Kerr-Lee will be professionally disciplined for sexual harassment? Best answer in MN?

- (A) Kerr-Lee's conduct will not be disciplined, because rough talk among litigators, although regrettable, is tolerated.
- (B) Kerr-Lee's conduct will be subject to a private discipline, because it is "isolated and non-serious."
- (C) Kerr-Lee's conduct will be subject to a public reprimand, because the Minnesota Supreme Court has held, "Sexual harassment by an attorney is an inherently serious matter."
- (D) None of the above.







# Additional Observations

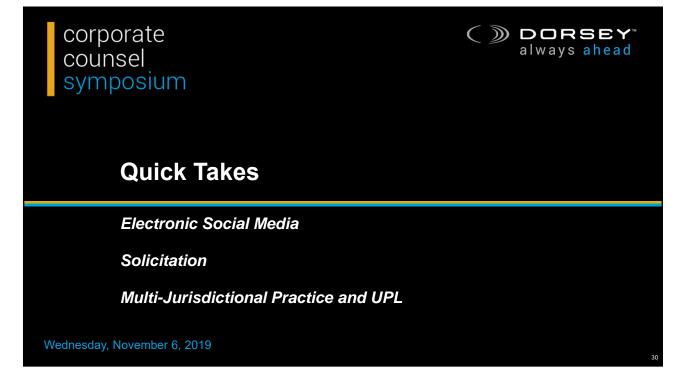
- Because Minnesota has had rules on discrimination and harassment for thirty years, Minnesota precedents may guide application of Model Rule 8.4(g) in other states.
- The Minnesota Supreme Court frequently emphasizes abuses of power in public disciplines for sexual harassment. Where the alleged harasser does not have power over the person in question, the Court and the Lawyers Board have required more egregious forms of harassment before issuing discipline.
- In addition to *Peters,* an adjunct law professor was disciplined for sexual harassment. *In re Griffith*, 838 N.W.2d 792 (Minn. 2013).

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### **More Observations**

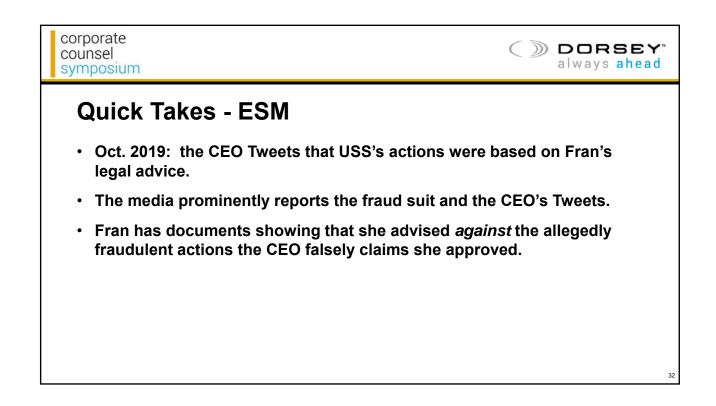
- If a corporation, a law office, or a governmental department had a pattern of sexual harassment or discrimination like that at Trinity, the General Counsel and others would be required to take reasonable measures to ensure correction.
  - "A partner in a law firm, and a lawyer who individually or together with other lawyers
    possesses comparable managerial authority in a law firm, shall make reasonable efforts
    to ensure that the firm has in effect measures giving reasonable assurance that all
    lawyers in the firm conform to the Rules of Professional Conduct." <u>Rule 5.1(a)</u>.
  - "Firm" or "law firm" denotes a lawyer or lawyers in a law partnership, professional corporation, sole proprietorship, or other association authorized to practice law; or lawyers employed in a legal services organization or the legal department of a corporation or other organization." <u>Rule 1.0(d)</u>.
  - Both Model Rule 8.4(g) and Minnesota Rule 8.4(h) apply to "discrimination," in somewhat different ways. A civil finding of illegal discrimination could be a precursor to a disciplinary complaint, although the civil finding would not be preclusive.





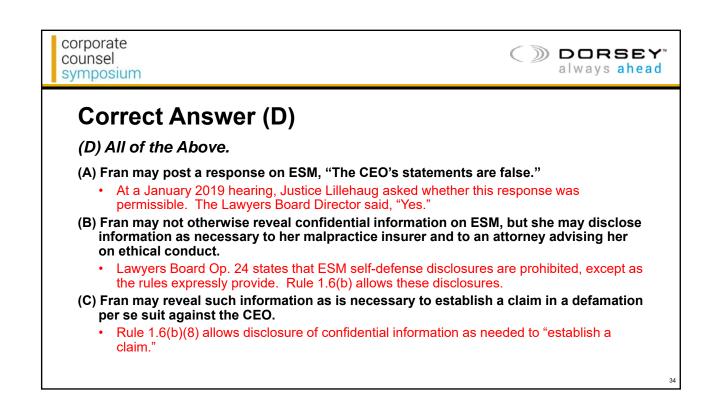
# QUICK TAKE #1: ESM

- 2014-2018, Fran was the sole in-house lawyer for a closely held Minnesota business, US Sybaritic (USS).
- 2017-2018: USS CEO insisted that Fran approve actions that Fran thought were fraudulent. Fran refused and left USS.
- Sept. 2019: USS named sole defendant in a fraud suit, based on the CEO's alleged conduct.



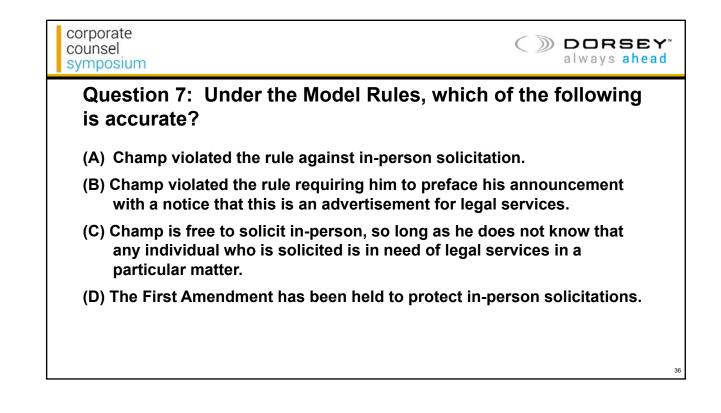
# Question 6: Best answer under Minnesota Rules re Fran's response, if any, to the CEO's Tweets?

- (A) Fran may post on ESM, "The CEO's statements are false."
- (B) Fran may disclose information as necessary to her malpractice insurer and to an attorney advising her on ethical conduct, but may not disclose the exculpatory documents or other confidential information on ESM.
- (C) Fran may reveal such information as is necessary to establish a claim in a defamation per se suit against the CEO.
- (D) All of the above.



# **QUICK TAKE #2:** Solicitation

- W.W. Williams Company makes widgets.
- A lawyer, Barry ("call me Champ") Atry, represents many plaintiffs in product liability suits against WWW.
- "Champ" announces at community meetings, "If you have ever used a WWW widget, see me to talk about how you may be able to recover money."
- WWW management instructs GC to draft an ethics complaint, to put a stop to Champ's solicitations.

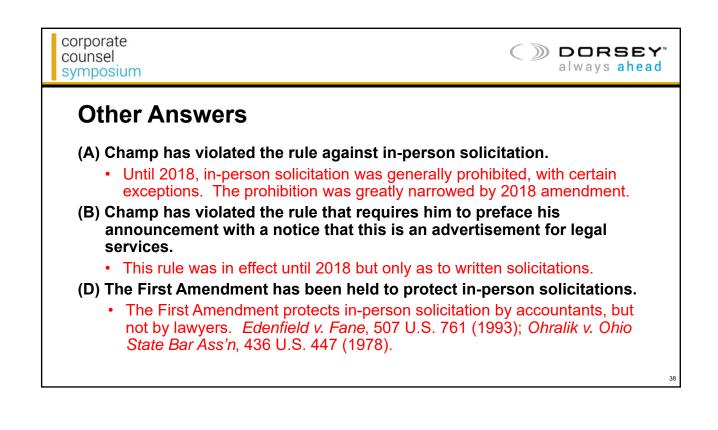




# Correct Answer (C)

(C) Champ is free to solicit in-person, so long as he does not know that any individual who is solicited is in need of legal services in the WWW widget matter.

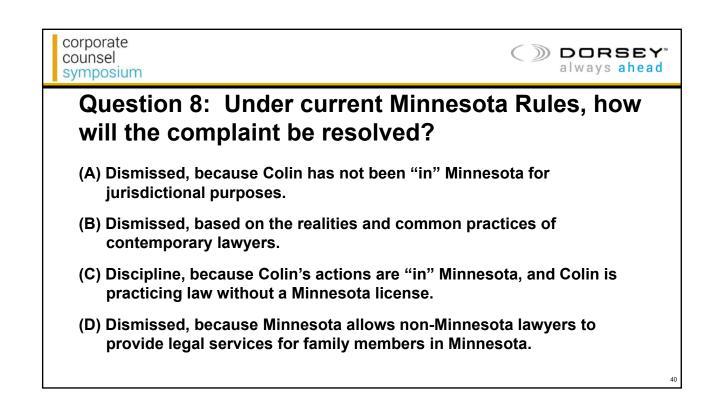
- Model Rule 7.3(a), as amended, defines "solicitation" as a communication by or on behalf of a lawyer, "that is directed to a specific person the lawyer knows or reasonably should know needs legal services in a particular matter and that offers to provide, or reasonably can be understood as offering to provide, legal services for that matter."
- The Lawyers Board will soon file a petition for adoption of the Model Rule in Minnesota.





# QUICK TAKE #3: UPL / MJP

- Colin, in-house counsel for The Colorado Company, is from Minnesota, but has a law license only in Colorado.
- A condo association in Edina has a judgment against Colin's parents for \$2,400. The association lawyer, Hardman, also in Edina, demands payment from the parents.
- The parents ask Colin to try to resolve the problem. In August 2019, Colin sends Hardman an e-mail, "I am the attorney for my parents. Please do not contact them. Call me to discuss and resolve."
- After several e-mails and calls between Colin and Hardman, Hardman files an ethics complaint against Colin, alleging UPL.
- Colin has not set foot in Minnesota during the negotiations.

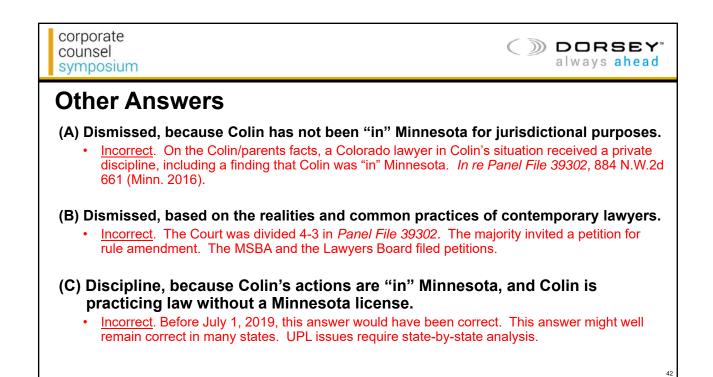




# Correct Answer (D)

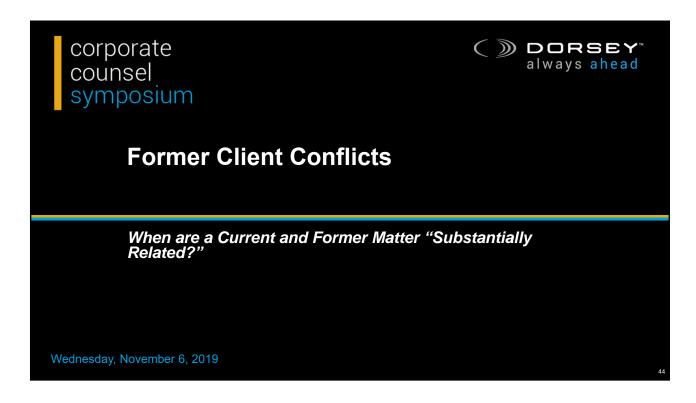
(D) Dismissed, because Minnesota allows non-Minnesota lawyers to provide legal services for family members in Minnesota.

- Rule 5.5 ("multi-jurisdictional practice") was amended July 1, 2019. In addition to the family-client exception to UPL, other new exceptions allow non-Minnesota lawyers to provide services in Minnesota that:
  - (1) exclusively involve federal law, tribal law, or the law of the jurisdiction of licensure; or
  - (2) on a temporary basis, involve the lawyer's recognized expertise, developed in the jurisdiction of licensure.



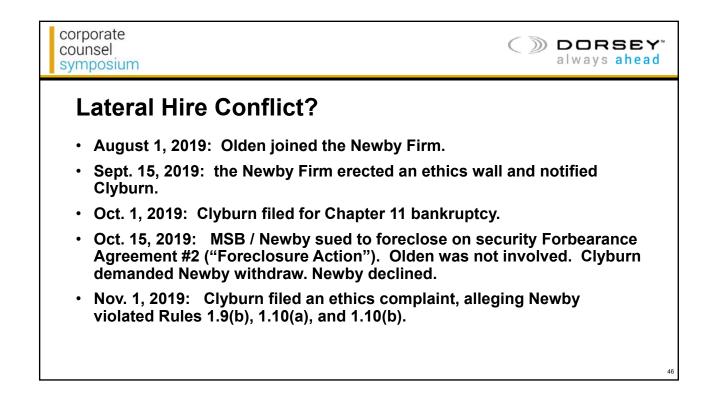
# **MJP/UPL – ADDITIONAL OBSERVATIONS**

- UPL is a state-by-state analysis.
- Colorado permits, almost without limitation, foreign lawyers to appear temporarily in Colorado.
- In Florida, UPL is a felony.



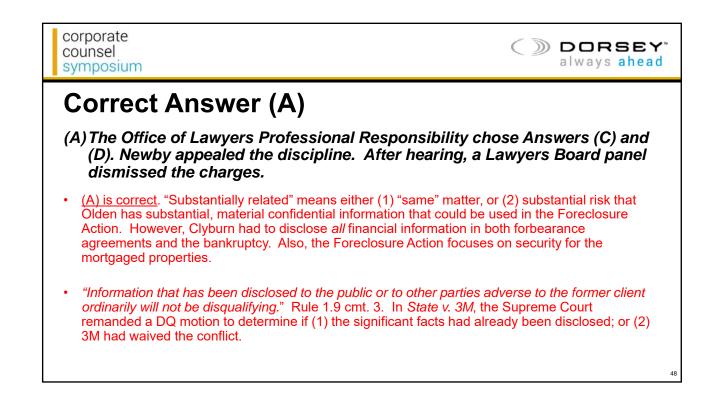
# HYPOTHETICAL #4

- Jan. May, 2018: Robin Clyburn borrowed money from Main St. Bank (MSB). The loan went into default. Clyburn retained Taylor Olden, to negotiate a forbearance agreement with MSB. Newby Law Firm represented MSB. MSB required Clyburn to disclose all financial information.
- June 2018: A forbearance agreement was signed. Clyburn fired Olden.
- June 2019: Clyburn was unable to pay amounts due. MSB, represented by Newby, negotiated forbearance agreement #2. Attorney Zweiman represented Clyburn. Agreement #2 was similar to #1, but with new dates.



#### **Question 9: Which Recommendation Should the District Ethics Committee Make?**

- (A) Dismiss, because the Foreclosure Action is not substantially related to negotiation of the first Forbearance Agreement.
- (B) Dismiss, because creation and notice of the ethics screen were timely.
- (C) Discipline, because creation and notice of the ethics screen were not timely.
- (D) Discipline, because the Foreclosure Action and negotiation of the first Forbearance Agreement are substantially related and information from the Forbearance is likely to be significant in the Foreclosure.



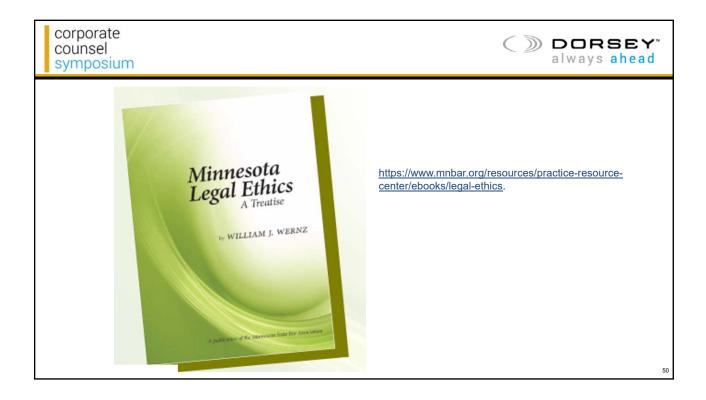


### **Other Answers**

- (B) Dismiss, because creation and notice of the ethics screen were timely. Incorrect. In Minnesota, an ethics screen will not cure a lateral hire conflict. And creation and notice were not timely.
- (C) Discipline, because creation and notice of the ethics screen were not timely.

Incorrect. Because there was no conflict, the screen is irrelevant.

(D) Discipline, because the Foreclosure Action and negotiation of the first Forbearance Agreement are substantially related and information from the Forbearance is likely to be significant in the Foreclosure. Incorrect. OLPR took this position in issuing an Admonition, but the Admonition was reversed after hearing.







### Excerpts from Minnesota Rules of Professional Conduct and ABA Model Rules of Professional Conduct

#### Minnesota Rules of Professional Conduct

#### RULE 4.3. DEALING WITH UNREPRESENTED PERSON

In dealing on behalf of a client with a person who is not represented by counsel:

(a) a lawyer shall not state or imply that the lawyer is disinterested;

(b) a lawyer shall clearly disclose that the client's interests are adverse to the interests of the unrepresented person, if the lawyer knows or reasonably should know that the interests are adverse;

(c) when a lawyer knows or reasonably should know that the unrepresented person misunderstands the lawyer's role in the matter, the lawyer shall make reasonable efforts to correct the misunderstanding; and

(d) a lawyer shall not give legal advice to the unrepresented person, other than the advice to secure counsel, if the lawyer knows or reasonably should know that the interests of the unrepresented person are or have a reasonable possibility of being in conflict with the interests of the client.

#### RULE 4.4. RESPECT FOR RIGHTS OF THIRD PERSONS

(a) In representing a client, a lawyer shall not use means that have no substantial purpose other than to embarrass, delay, or burden a third person, or use methods of obtaining evidence that violate the legal rights of such a person.

#### RULE 8.4. MISCONDUCT

It is professional misconduct for a lawyer to: \* \* \* (g) harass a person on the basis of sex, race, age, creed, religion, color, national origin, disability, sexual orientation, status with regard to public assistance, ethnicity, or marital status in connection with a lawyer's professional activities.

#### RULE 1.9: DUTIES TO FORMER CLIENTS

(a) A lawyer who has formerly represented a client in a matter shall not thereafter represent another person in the same or a substantially related matter in which that person's interests are materially adverse to the interests of the former client unless the former client gives informed consent, confirmed in writing.

COMMENT 3: Matters are "substantially related" for purposes of this rule if they involve the same transaction or legal dispute or if there otherwise is a substantial risk that confidential factual information as would normally have been obtained in the prior representation would materially advance the client's position in the subsequent matter.

#### **ABA Model Rules of Professional Conduct**

#### Rule 8.4: Misconduct

It is professional misconduct for a lawyer to: \* \* \* (g) engage in conduct that the lawyer knows or reasonably should know is harassment or discrimination on the basis of race, sex, religion, national origin, ethnicity, disability, age, sexual orientation, gender identity, marital status or socioeconomic status in conduct related to the practice of law. This paragraph does not limit the ability of a lawyer to accept, decline or withdraw from a representation in accordance with Rule 1.16. This paragraph does not preclude legitimate advice or advocacy consistent with these Rules.

#### **RULE 7.3 Solicitation of Clients**

(a) "Solicitation" or "solicit" denotes a communication initiated by or on behalf of a lawyer or law firm that is directed to a specific person the lawyer knows or reasonably should know needs legal services in a particular matter and that offers to provide, or reasonably can be understood as offering to provide, legal services for that matter.

(b) A lawyer shall not solicit professional employment by live person-to-person contact when a significant motive for the lawyer's doing so is the lawyer's or law firm's pecuniary gain, unless the contact is with a:

(1) lawyer;

(2) person who has a family, close personal, or prior business or professional relationship with the lawyer or law firm; or

(3) person who routinely uses for business purposes the type of legal services offered by the lawyer.

(c) A lawyer shall not solicit professional employment even when not otherwise prohibited by paragraph (b), if:

(1) the target of the solicitation has made known to the lawyer a desire not to be solicited by the lawyer; or

(2) the solicitation involves coercion, duress or harassment.

(d) This Rule does not prohibit communications authorized by law or ordered by a court or other tribunal.