



# **MEZZANINE FINANCE PRACTICE AT**



DORSEY ATTORNEYS ARE RECOGNIZED LEADERS IN STRUCTURING AND NEGOTIATING COMPLEX SENIOR AND JUNIOR LEVERAGED FINANCE TRANSACTIONS, INCLUDING MEZZANINE, SECOND LIEN AND UNITRANCHE TRANSACTIONS.

Dorsey & Whitney has more than 20 lawyers who primarily focus in leveraged lending transactions and comprise Dorsey's Mezzanine Practice Group. The firm has established itself as a go-to firm for mezzanine finance transactions.

We regularly represent private funds, small business investment companies, banks, business development companies and other investors in senior and junior leveraged finance transactions. Our work spans a variety of industries, and we have closed mezzanine transactions for those in the health care, energy, financial services, manufacturing, telecommunications, technology, transportation, retail and restaurant and hospitality industries.

Dorsey lawyers are also instrumental in forming many client's mezzanine funds. Our mezzanine finance experience includes representing investors in all facets of the finance transaction, from a fund's inception to its close. We also assist our clients in understanding and complying with SBIC regulations related to their transactions. Through this complete representation, we are able to provide more valuable advice, as well as anticipate and further our client's overall objectives.

We have specific expertise in providing tax and structuring advice, and negotiating subordination and intercreditor agreements, equity-co invests, and warrants. Dorsey utilizes a combined approach whereby finance attorneys handle the financing aspect of the transaction and corporate attorneys handle securities matters and the equity co-invest or warrant related issues.

#### **Representative Clients**

























#### Representative Experience

- Represented the Mezzanine Lender in a \$50 million investment in a seafood production company
- Represented the Mezzanine Lender in a \$25 million investment in a restaurant
- Represented the Mezzanine Lender in a \$18 million investment in a fruit and vegetable supplier
- Represented the Mezzanine Lender in a \$13 million investment in a manufacturer and distributor of structural steel products
- Represented the Mezzanine Lender in a \$10.6 million investment in substance abuse treatment clinics
- Represented the Mezzanine Lender in a \$7.5 million investment in a developer and distributor of private label sauces, condiments and toppings
- Represented the Mezzanine Lender in a \$34 million investment in a manufacturer of tooling products for automotive and industrial markets
- Represented the Mezzanine Lender in a \$35 million investment in a provider of software products to the health care industry

### **Dorsey Recognition**









## **About Dorsey & Whitney**

Dorsey & Whitney LLP is an international law firm with over 550 lawyers in the U.S., Canada, Europe and Asia. Some of the world's most successful companies count on Dorsey to help them prosper in a highly competitive world. For more information, please contact:



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