INDUSTRY KNOWLEDGE

Biotechnology is rapidly advancing through innovation that is continually transforming and advancing the quality of human life and our planet. Correspondingly, Biotech clients are in a rapidly evolving industry with complex legal needs that require an integrative approach from lawyers who know the territory. From startups to global corporations, Dorsey's lawyers understand the business and commercial issues crucial to succeed in this fast-moving industry.

TECHNICAL EXPERTISE

Many of Dorsey's lawyers have biotech industry backgrounds and advanced degrees in various scientific and engineering disciplines. Moreover, Dorsey's lawyers bring practical experience in capital markets, M&A transactions, venture capital, private equity, intellectual property and regulatory compliance. To further maximize value for our clients in the biotech space in the Asia-Pacific region, many of our lawyers speak multiple languages that are needed for cross-border transactions, including structuring and negotiating international licensing agreements, joint venture agreements, IP commercialization and technology transfer, and distribution agreements. With a deep foundation of scientific technical skills and experiences, Dorsey's lawyers provide a 'one stop shop' solution for developing innovative strategies to serve biotech clients at every stage of the company's life cycle: from the development and strategic management of patent portfolios, to the analysis of competitors' patent positions, IP commercialization, investor IP due diligence, and to IP enforcement – we take a proactive approach to create value for our clients so that our clients can focus on growing the business.
COMPREHENSIVE SERVICES

- Funding and capital raising
- Research and development agreements
- Confidentiality agreement
- Development and management of domestic and international patent portfolios
- Business structuring
- Patent drafting and prosecution
- Analysis and strategic management of client portfolios, including freedom-to-operate, non-infringement, validity and patentability opinions
- Commercialization and productization
- Intellectual property technology transfer
- Commercial contracts and licensing agreements
- Distribution and marketing agreements
- Regulatory compliance
- IPO
- Company and investor intellectual property due diligence
- Cross-border mergers and acquisition

Combining business perspectives, technical expertise and industry experience, Dorsey’s lawyers have provided advice on public offerings and cross-border transactions to national laboratories, research institutes, and developers of new technology from start-ups to global corporations in the field of biotechnology innovation. Dorsey has advised a US biotech company with R&D facility in China in a successful initial public offering on the Hong Kong Stock Exchange. Moreover, Dorsey acts for China/Asia-based buyers in outbound M&A transactions on various bioscience and biochemical projects.

ACCOLADES

- Recognized by Asia IP Experts, 2016
- Ranked #6 among all law firms based on the value of Hong Kong merger and acquisition (M&A) deals announced in the first six months of 2016 by Asia Legal Business
- Ranked #13 for the number of completed M&A deals worldwide by Thomson Reuters, 2015
- Recipient of Caring Company Award for Dorsey’s Hong Kong office by the Hong Kong Council of Social Service, 2016
- Dorsey China a Recommended Firm – Dispute Resolution by Legal 500, 2015
- Named an Asia 50 Global Player by Asian Lawyer, 2014