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Matthew Bartus

Partner

Matt is a partner in the Corporate Group. His practice focuses on representing emerging growth companies throughout their lifecycle, from start-up through initial and expansion rounds of financing to an acquisition or IPO. His start-up practice involves counseling entrepreneurs on the formation of their companies, equity structures, negotiations with seed and venture capital investors, and employment and intellectual property matters. In addition, he works with management of later-stage private companies and public companies on a broad range of matters including securities offerings, debt financing, corporate governance matters, equity incentive plans, mergers and acquisitions (M&A) and other strategic transactions. Matt's clients are involved in a broad spectrum of industries, including consumer internet, technology, information systems, life sciences/biotechnology, medical devices, financial services, clean-tech/renewable energy, and software.

Matt also specializes in representing companies in M&A transactions. In his M&A practice, Matt has represented public and private companies in many transaction structures, including private equity transactions, auction contests, cross-border transactions, tender offers, joint ventures, stock and asset purchases, mergers and leveraged buyouts. Matt has also represented investment banks acting as financial advisors and delivering fairness opinions in M&A transactions. During his career, Matt has been involved in M&A transactions having a total value of over \$30 billion.

Matt also represents venture capital and other institutional investors in a variety of venture financing, private equity and recapitalization transactions.

Matt's blog on startup issues can be found [here](#).

Representative Work

Selected Merger & Acquisition Transactions

- ✦ Represented Digital Insight in sale to Intuit
- ✦ Represented Legato Systems in sale to EMC Corporation
- ✦ Represented Autonomy Corporation in acquisitions of Zantaz, Verity and Virage
- ✦ Represented Ribbit Corporation in sale to British Telecommunications plc
- ✦ Represented Automattic Inc. in purchases of Intense Debate and PollDaddy
- ✦ Represented Fabrik Inc. in acquisition of G-Technology
- ✦ Represented QRS Corporation in sale to Inovis International, Inc.
- ✦ Represented Robert Bosch Corporation in acquisition of Health Hero Network
- ✦ Represented Helm Financial Corporation in sale to k1 Ventures
- ✦ Represented CamelBak Products in sale to Bear Stearns Merchant Banking
- ✦ Represented Bonnier Publishing in acquisition of Weldon Owen Publishing

- ✦ Represented Yakima Products in sale to WaterMark Paddlesports
- ✦ Represented Riverstone Networks in sale to Lucent
- ✦ Represented Goldman Sachs in buyout of Long Term Capital Management
- ✦ Represented Allianz in acquisition of PIMCO Advisors
- ✦ Represented Union Camp in merger with International Paper

Selected Venture Capital / Private Equity Transactions

- ✦ Automattic (Series B)
- ✦ FireEye (Series C)
- ✦ NotchUp (Seed)
- ✦ I2we (Series A)
- ✦ JellyCloud (Series A-1)
- ✦ Amyris (Series B)
- ✦ Sakti3 (Series A)
- ✦ LumenData (Series A)
- ✦ Multispan (Series A & B)
- ✦ Cillion (Series A & B)
- ✦ WageWorks (Series A, B, C, D)
- ✦ Zeta Communities (Series A)
- ✦ Plusmo (Series A)
- ✦ MBA Polymers (Series B, C, D)
- ✦ Coremetrics (Series D)
- ✦ Cloudmark (Series C)
- ✦ Healthline Networks (Series B)
- ✦ Integrated Decisions Systems (Series A)
- ✦ Intrepid Learning Systems (Series D)
- ✦ Mavent Holdings (Series C)
- ✦ Profitline (Series B & B-1)
- ✦ SourceCode Technology Holdings (Series B)
- ✦ Cardiva Medical (Series A)
- ✦ Epitomics (Series C)
- ✦ U-Systems (Series D)

Investment Banking Representations

- ✦ Matt has represented investment banks in their financial advisory roles in connection with a variety of M&A transactions and in connection with delivering fairness opinions, including Goldman Sachs, Merrill Lynch, Jefferies Broadview, Houlihan Lokey Howard & Zukin, Financo and FT Partners.

Admissions

- ✦ California
- ✦ New York

Education

- ✦ New York University School of Law
J.D., 1998, Cum laude, Journal of Legislation and Public Policy, Article and Note Editor
- ✦ Syracuse University
B.A., English, 1992

Professional Activities

- ✦ Member, SIIA Steering Committee

Presentations

- ✦ Lecturer, M&A, for the University of California Berkeley, Haas School of Business, Evening MBA program, 2008 & 2009

Attorney Articles

- ✦ [Obama Administration Proposes to Eliminate Capital Gains on Qualified Small Business Stock](#), May 26, 2009